



1502 Eglinton Ave W, Toronto - ON M6E 2G5
Tel: (647)341-5000 info@signsexpress.ca
www.signsexpress.ca

Sales Representative

We are a full service signage, printing and display system, specializing in many areas. We offer complete signage design services, full Line of commercial printing, large format digital print and design in House.

We are looking for a motivated sales representative for our growing company. He / She will be responsible for generating new customers and foreseeing sales opportunities. This is an entry level position with huge opportunity for growth.

Job description summary

Presenting, promoting and selling products/services using solid arguments to existing and prospective customers

Establishing, developing and maintaining positive business and customer relationships

Role Responsibilities Include:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Reach out to customer leads through cold calling
- Achieve agreed upon sales targets and outcomes within schedule
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Continuously improve through feedback

Qualifications requirements

- Must be comfortable making cold calls
- Exceptional organizational skills
- Excellent verbal and written communication skills
- Sales driven, focused and passionate
- Work experience is an asset, but will train the right candidate.

If you think you have the drive and determination for this exciting sales position, please forward your resume and cover letter to info@signsexpress.ca